



Florida Department of
Transportation



VIRTUAL INDUSTRY FORUM

FLORIDA'S TURNPIKE ENTERPRISE

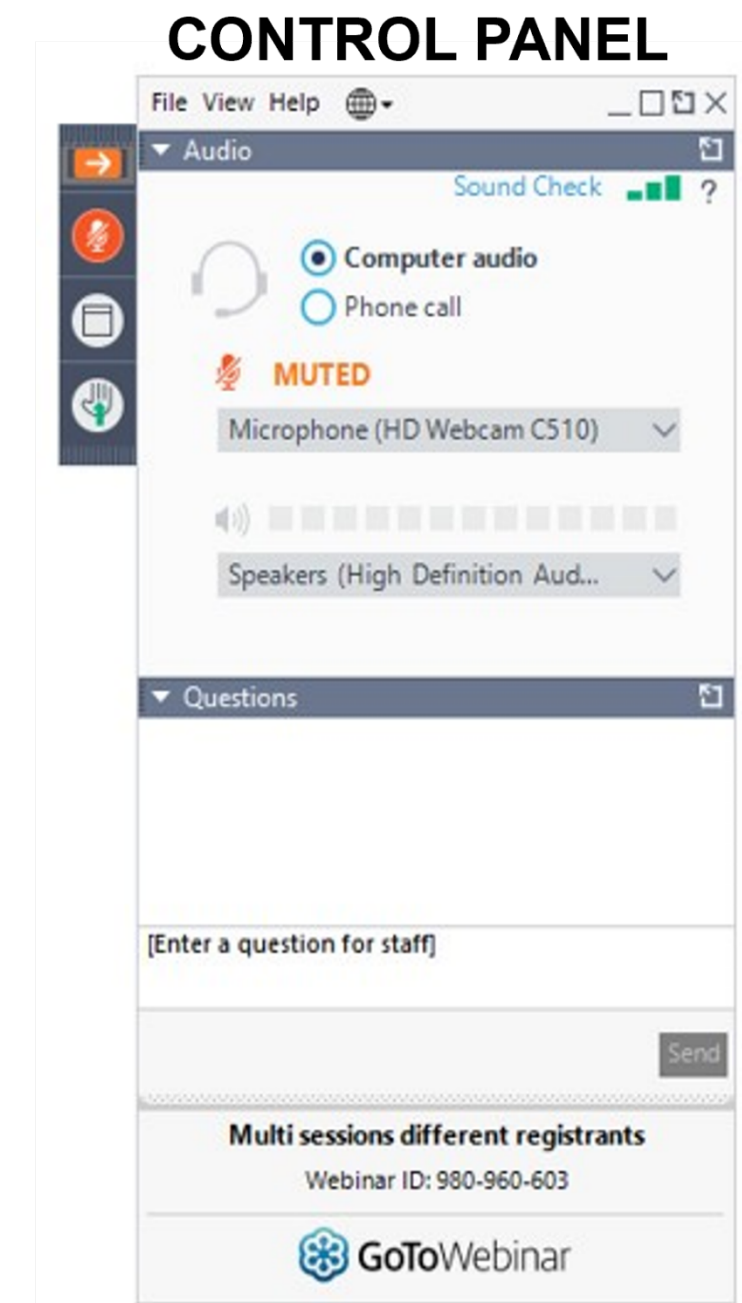
Traffic Engineer
Transportation Development & Finance

March 12, 2025

Advertisement #26812

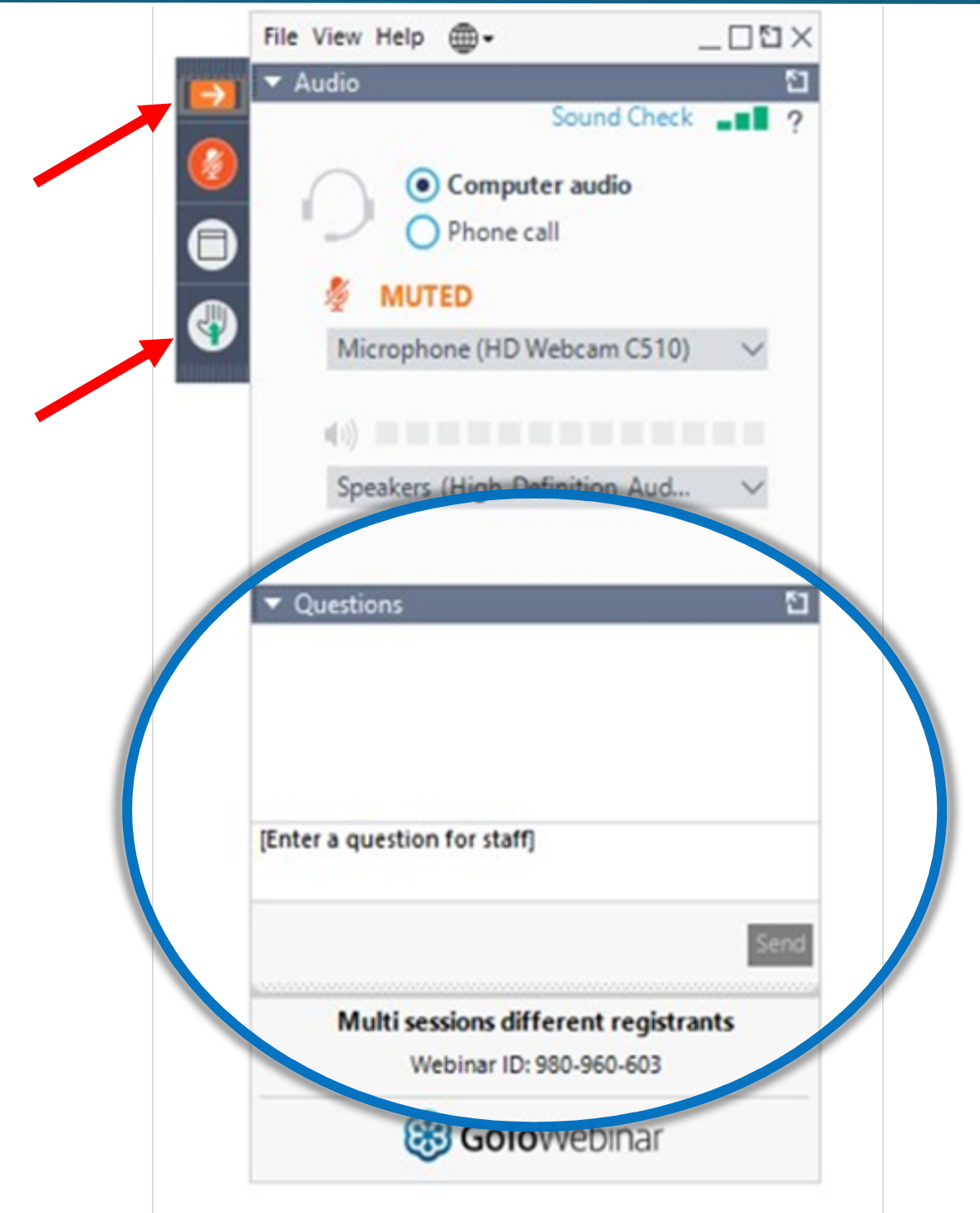
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Questions during this webinar may be submitted in written form

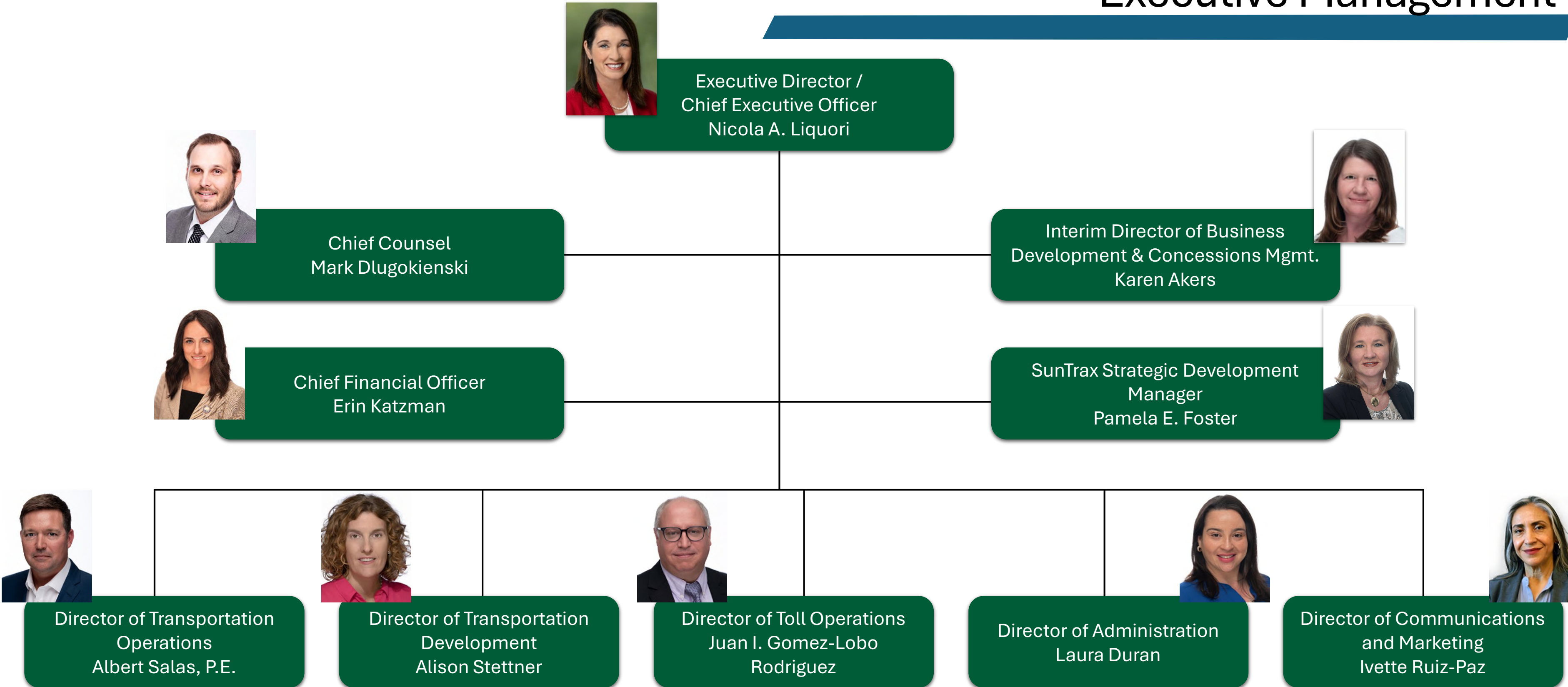
- ❖ Written - Use the “Questions” box in webinar menu to provide a written question.





Alison Stettner, AICP
**Director of Transportation
Development**

Florida's Turnpike Enterprise Executive Management

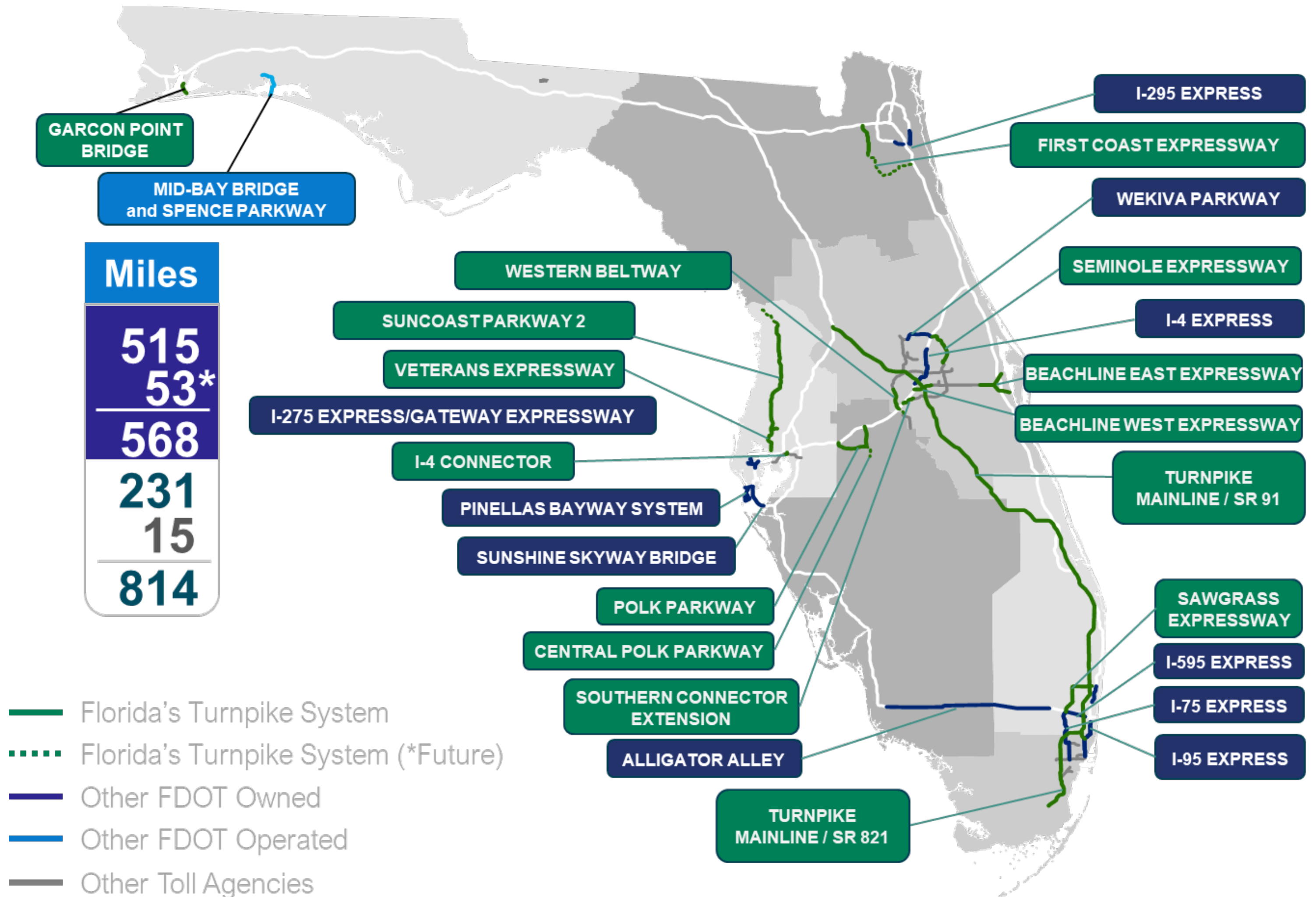




SERVING
29
COUNTIES

85%
OF POPULATION

FY 26 – FY 30
Tentative Work
Program
\$9.8B



TRAFFIC ENGINEERING CONSULTANT FOR FLORIDA'S TURNPIKE ENTERPRISE

- Customer Focus
- Client Service
- Toll Industry Leader
- Bold, Innovative, Creative Thinking
- Nationally Recognized Traffic Engineer

Current

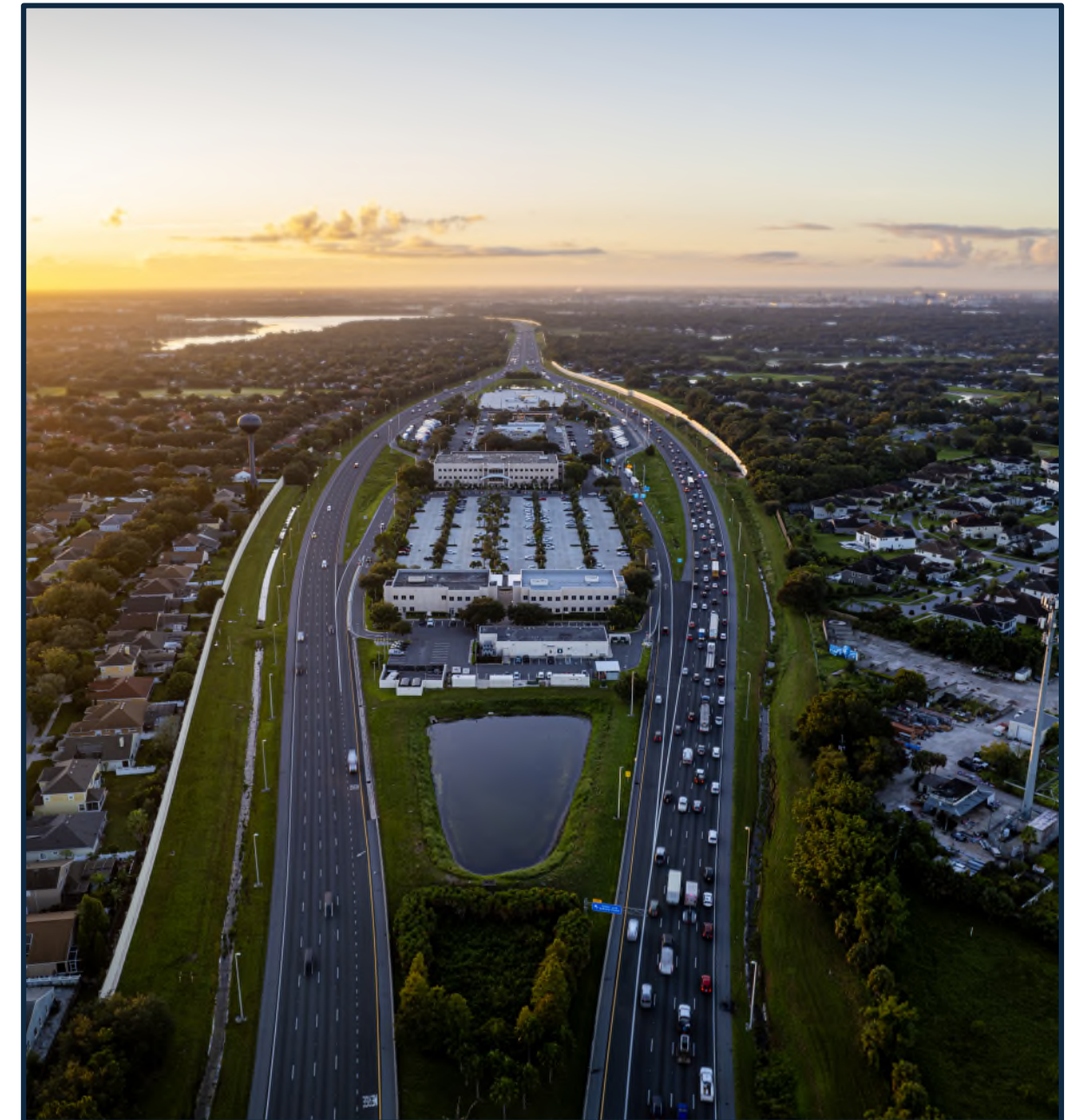
Contract	Description	Incumbent	Expires
CAA93	Transportation Development and Finance	AECOM TECHNICAL SERVICES, INC	December 10, 2025

Future

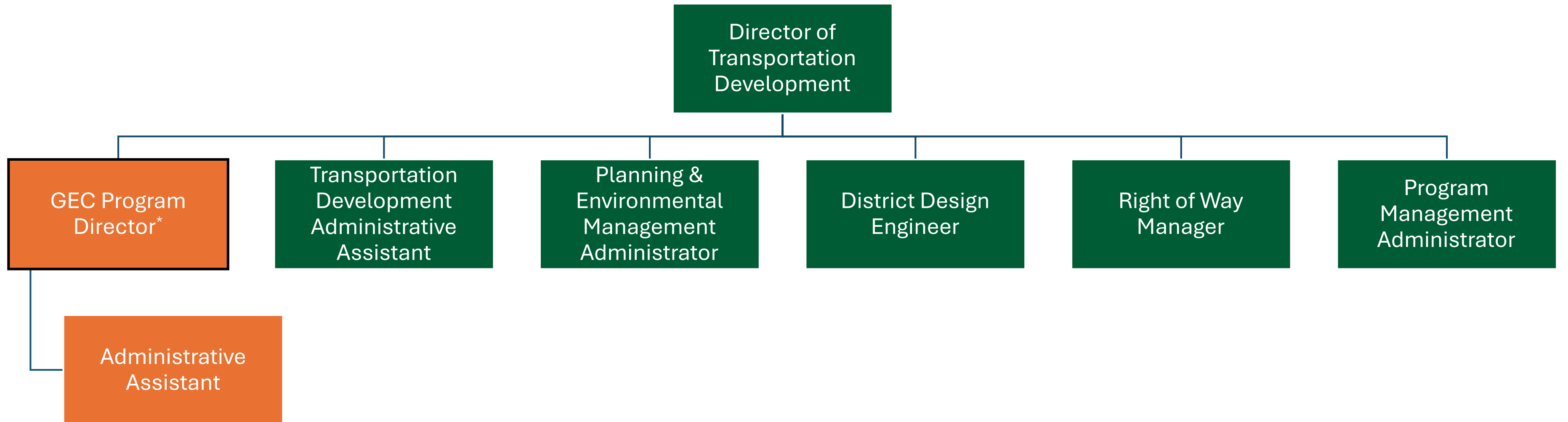
- Ad #26812
- Major Work:
 - 11.0 – Engineering Contract Administration and Management
 - 13.4 – Systems Planning
 - 13.5 – Subarea/Corridor Planning
- Under-Utilized Work Groups:
 - Group 13 – Planning
- Contract Amount / Limit: \$75M

Services Include:

- Program Administration
- Planning and Environmental Management
- Finance
- Responsibilities Required by Bond Resolution
- Communications and Marketing
- SunTrax



Program Administration



FDOT
Consultant
*Key Position





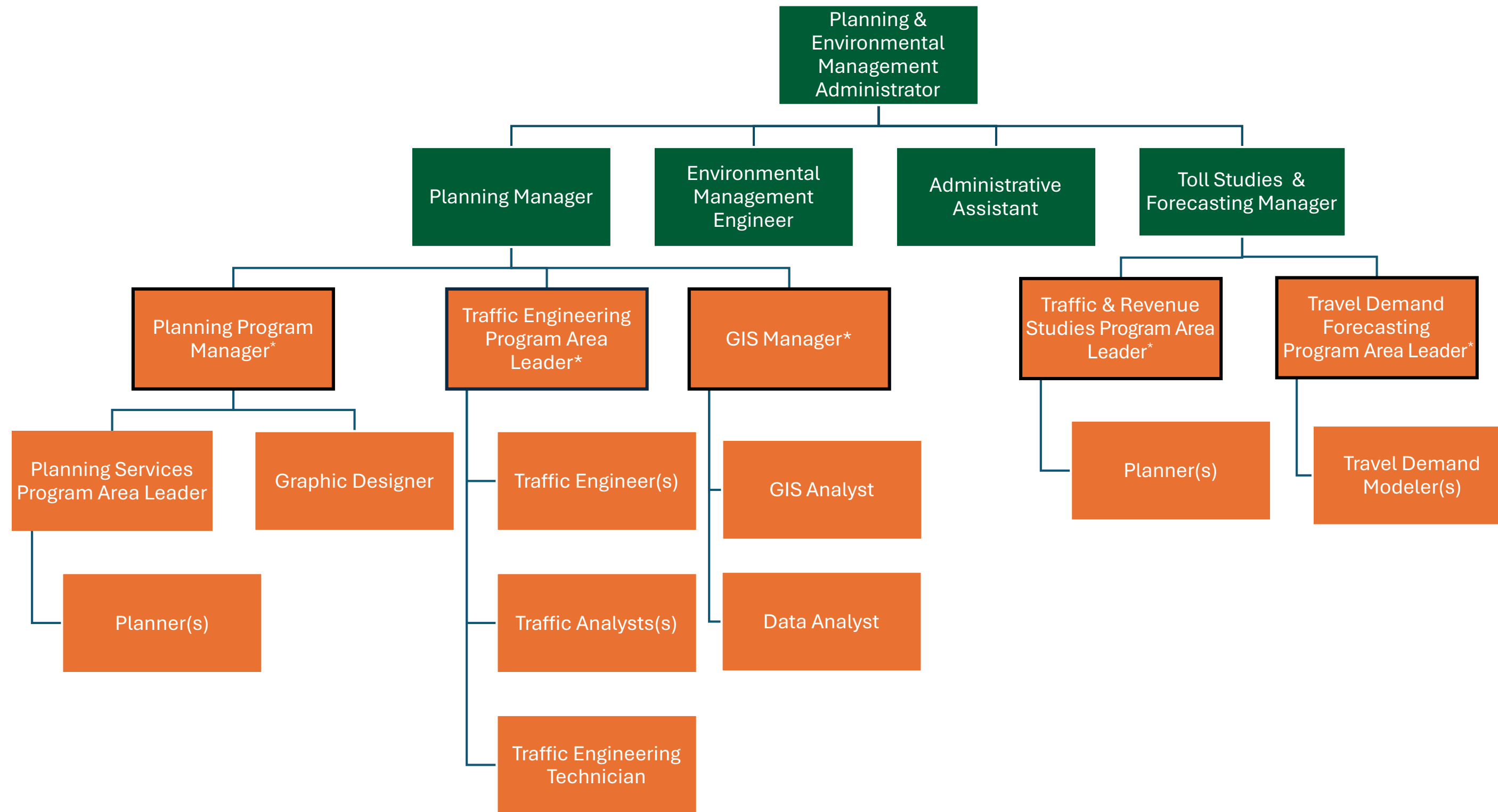
Carol Scott
Planning and Environmental
Management Office Administrator

Services Include:

- Project Planning and Coordination
- Traffic Engineering
- Geographic Information Services
- Traffic and Revenue Studies
- Statewide Planning Initiatives
- Forecasting



Planning and Environmental Management Office



FDOT
Consultant
*Key Position



Erin Katzman, CPA
Chief Financial Officer

Services Include:

- Toll Studies and Independent Traffic Engineering Services
- Reporting
- Finance Office Support Services
- Responsibilities Required by Bond Resolution



Responsibilities Required by Bond Resolution

- Traffic Engineers per Bond Resolution - Section 5.14

"The Department shall retain a firm of nationally known and recognized Traffic Engineers whenever necessary to advise the Department with reference to Tolls and methods of collection of the same and for the performance of any acts or duties provided for such Traffic Engineers."

"The Traffic Engineer will annually provide a traffic and earnings report to the Department."

Responsibilities Required by Bond Resolution

- Reports for Issuance of Bonds – Section 6.01

"A certificate shall be filed with the Board and the Division by the Traffic Engineer stating his estimate of the amount of Net Revenues to be collected during the current Fiscal Year and in each Fiscal Year thereafter to and including the third (3rd) complete Fiscal Year immediately succeeding the Consulting Engineer's estimated date for the completion and placing in operation of the Turnpike Project(s) to be financed by the Additional Bonds then proposed to be issued."

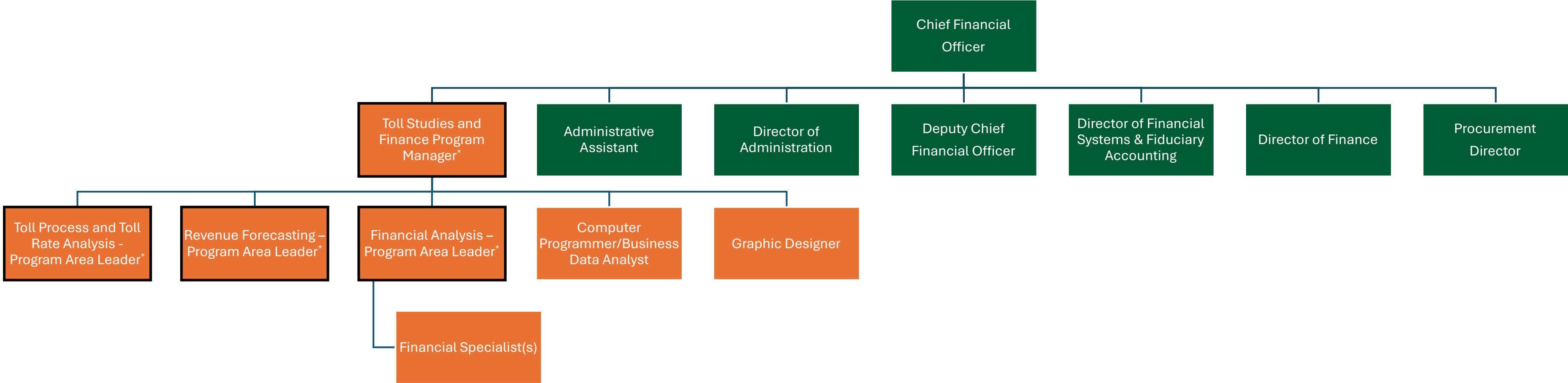
Responsibilities Required by Bond Resolution

- **Toll Covenants** – Section 5.07
 - Certify any reduction of Toll rates or removal of Tolls from all or a portion of the Turnpike system.
 - Provide study and recommendation of a schedule of Tolls which will provide Revenues sufficient to comply with the Toll Covenants.
 - Provide written recommendation on Toll rate or tolling location increases.

Responsibilities Required by Bond Resolution

- **Sale and Lease of Property Certificate** – Section 5.17
 - Except as otherwise permitted in the Resolution, the Department will not sell, lease or otherwise dispose of or encumber the Turnpike System or any part of, or properties or facilities, unless ..
 - in the opinion of the Traffic Engineers the Department is in full compliance with the requirements of the Toll Covenants...

Division of the Chief Financial Officer



FDOT
Consultant
*Key Position

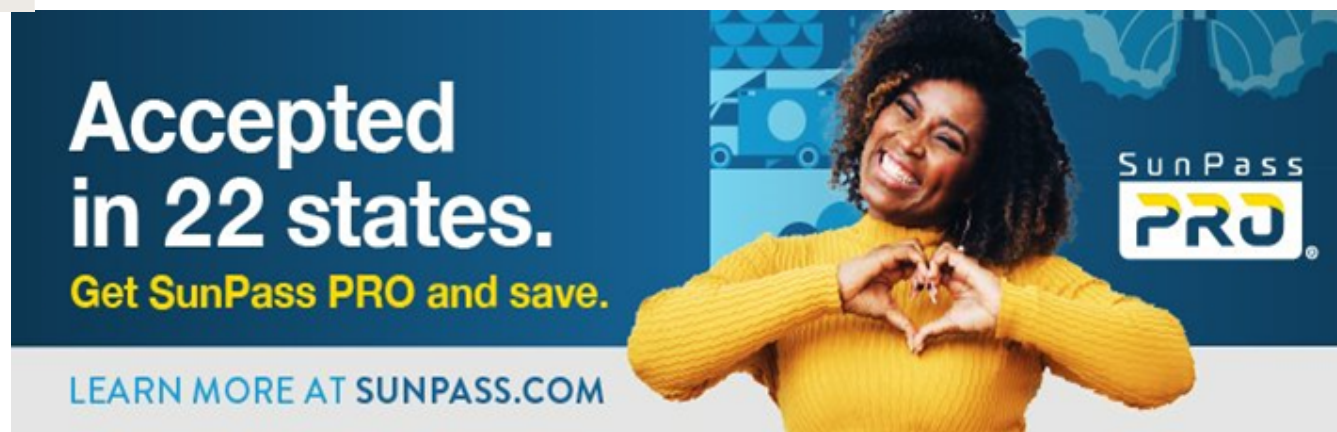
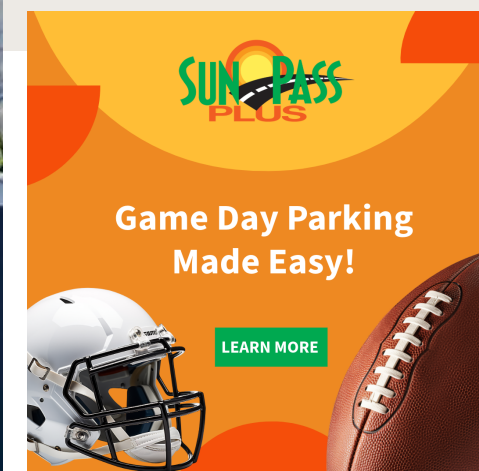
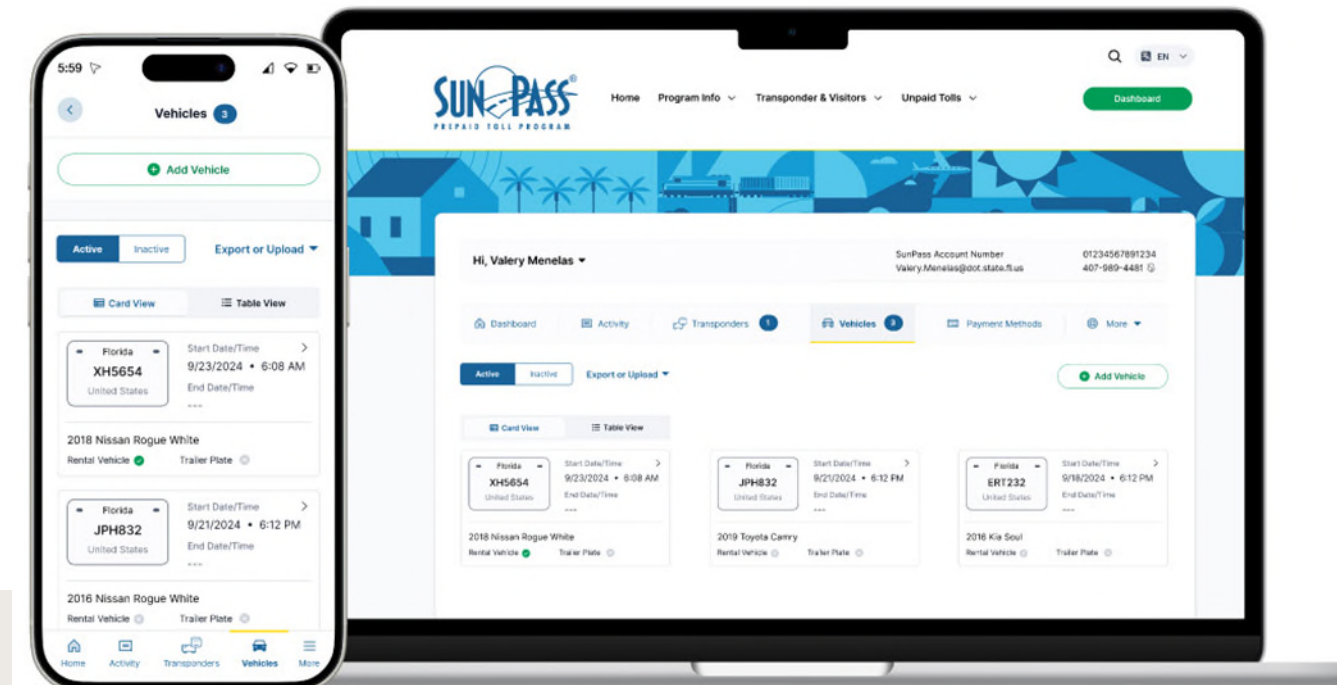




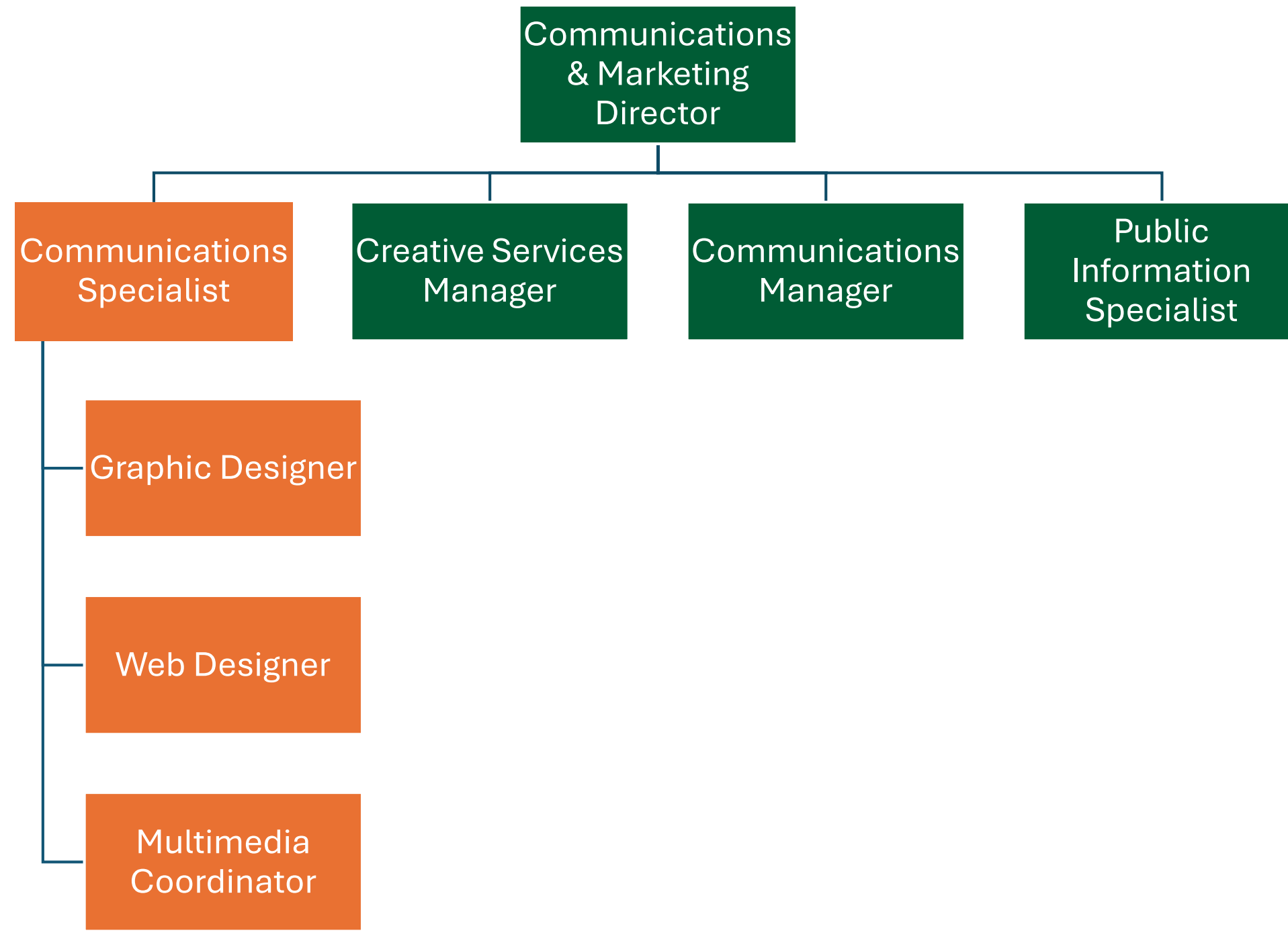
Ivette Ruiz-Paz
Director of Communications
and Marketing

Services Include:

- Community Outreach and Communications
- Social Media
- SunPass and Turnpike Marketing



Communications and Marketing



FDOT
Consultant
*Key Position





Pamela Foster
SunTrax Strategic
Development Manager

Services Include:

- Project Support
- Graphic Design Support
- Presentation Development
- Event Management
- Digital/Video Programming





Debbie Goodness
Contract Analyst II

GEC Program Eligibility

GEC Contract	Trans Dev #1	Trans Dev #2	Tolls Operations	Traffic Engineering Consultant	Roadway, Facilities & Telecom	TMC Operations*	Traffic Ops/ITS	Construction & Materials #1	Construction & Materials #2
Trans Dev #1		X		X				X	X
Trans Dev #2	X			X				X	X
Tolls Operations				X				X	X
Traffic Engineering Consultant	X	X	X				X		
Roadway, Facilities & Telecom								X	X
TMC Operations *							X		
Traffic Operations & ITS				X		X			
Construction & Materials #1	X	X	X		X				
Construction & Materials #2	X	X	X		X				

* = Contractual Services contract



Tentative Schedule (Subject to Change):

Planned Advertisement	February 17, 2025
Consultant Industry Forum	March 12, 2025
Formal Advertisement	May 5, 2025
Letters of Response Due	May 19, 2025
Longlist Technical Review Committee Meeting	June 24, 2025
Shortlist Selection Committee Meeting	July 1, 2025
Written Technical Proposals Due	July 22, 2025
Oral Presentations	August 6, 2025
Final Selection Committee Meeting	August 26, 2025
Negotiations	Sept – Nov 2025
Execute Contract	November 3, 2025

Selection Submittals:

- Letter of Response
- Technical Proposal
 - Resumes of key positions required
- Oral Presentation followed by Q&A Period

Technical Review Committee

- Erin Sterk, Toll Studies & Forecasting Manager
- Tyson Lund, Deputy Chief Financial Officer
- Rudy Powell, Jr., Chief Engineer of Operations

Please Note: The TRC is “Subject to Change” based on Conflict of Interest or Availability.

Contact and Helpful Links

After Formal AD contact:

Debbie Goodness

deborah.goodness@dot.state.fl.us

Helpful Links:

Florida's Turnpike Planned Ad site:

<https://www.fdot.gov/procurement/advertisements.shtm>

GEC Industry Forum Presentation:

<https://floridasturnpike.com/business-opportunities/consultant-corner/industry-forums/>

Conflict of Interest Procedure No. 375-030-006:

<https://www.fdot.gov/procurement/pubsmenu.shtm>

Safety Message

**Don't break a lucky streak
by drinking and driving.**



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