



CONSULTANT INDUSTRY FORUM

Florida's Turnpike Enterprise

Nicola Liquori, CPA

Executive Director and Chief Executive Officer

January 27, 2026



AGENDA

- Opening Remarks – Nicola Liquori and Albert Salas
- Safety Updates – John Easterling
- Program/Project Management Updates – Stephanie Sharp
- PLEMO – Henry Pinzon
- Right of Way – Dan Marwood
- Design Updates – Kenzot Jasmin
- Construction/CEI Updates – Yveins Jean-Pierre
- Q&A
- Break
- Networking

SYSTEM OVERVIEW



Miles

529
*43

572

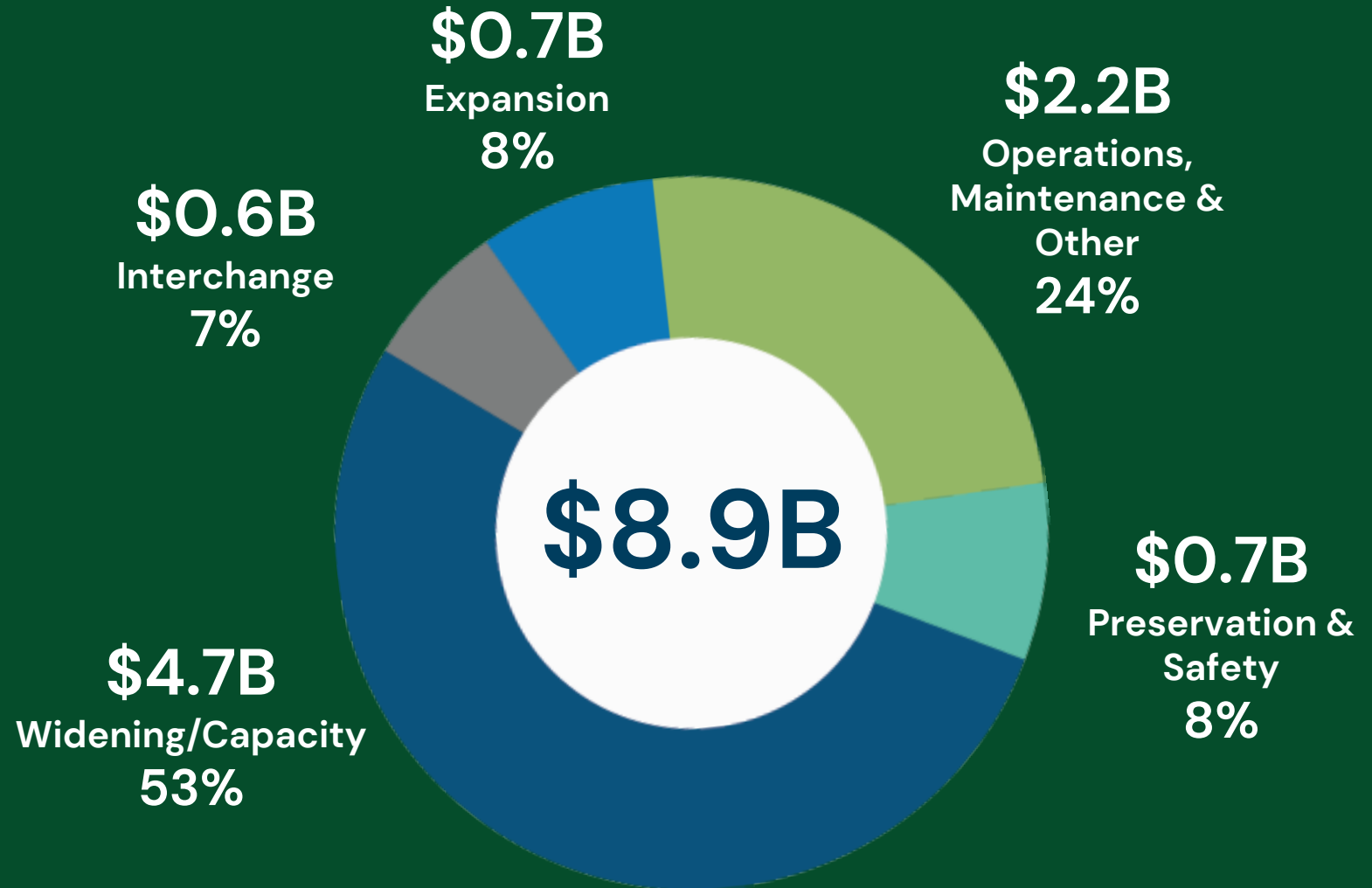
132
112

15

831

- Florida's Turnpike System
- Florida's Turnpike System (*Future)
- FDOT Owned
- FDOT Express Lanes
- FDOT Operated

5-YEAR TENTATIVE WORK PROGRAM



MAJOR PROJECTS

3 Expansion Projects

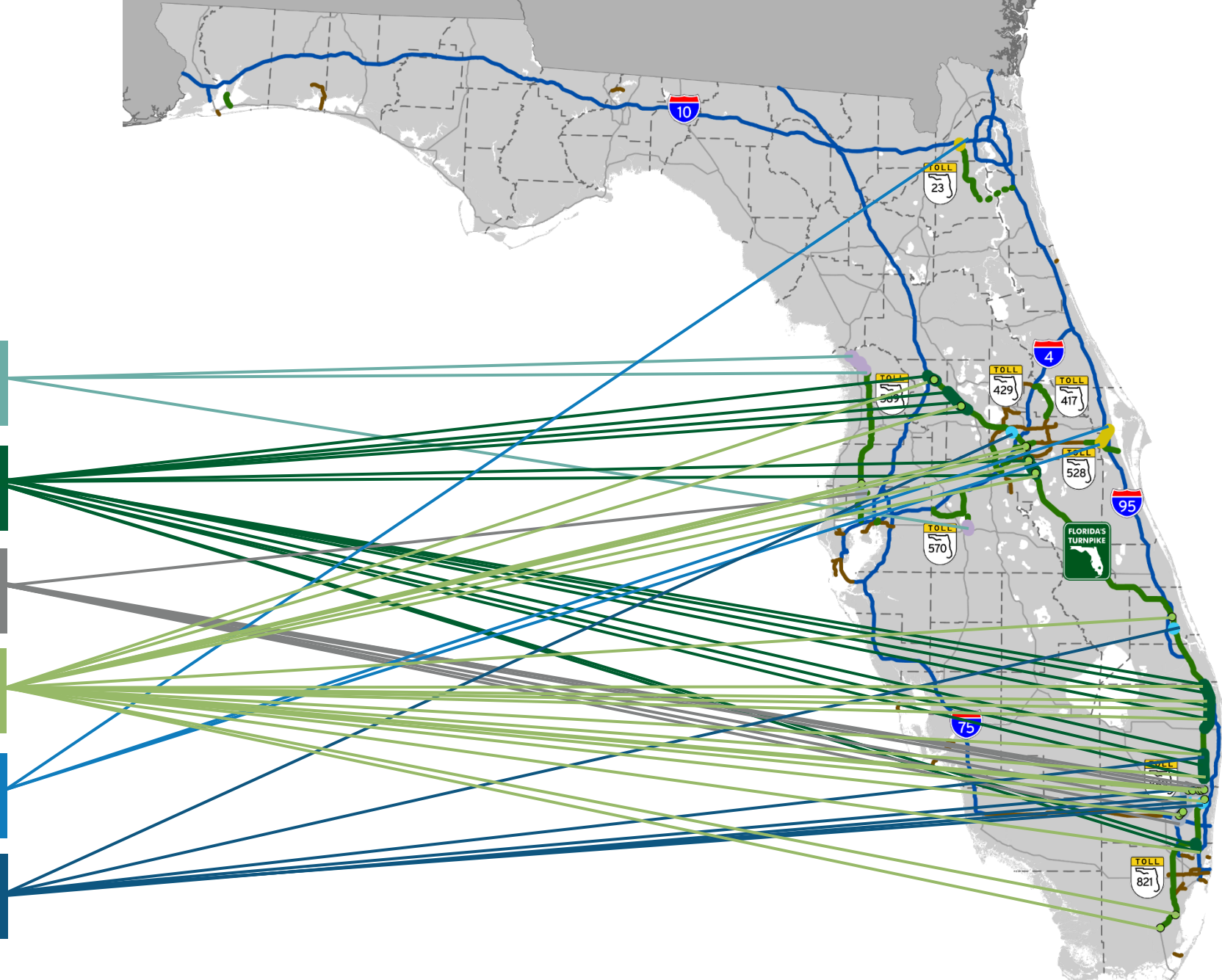
15 Mainline Widening Projects

7 Other Widening Projects

21 New/Modified Interchange Projects

3 Resurfacing Projects

7 Other Projects



MAJOR ACCOMPLISHMENTS



Suncoast and First Coast
Openings



SR 821 Thru Lanes



Completion of AET Conversion



Strong Bid Participation and
Construction Acceleration

INNOVATION IN PRODUCTION

159
Submitted
Ideas



\$953M
Approved
Ideas



Phased Implementation



Minimize Earthwork



Partnerships



Practical Toll Design



Compress Typical Section



Optimize Pavement Design

LANDSCAPING AND AESTHETICS



\$85.4M

Total Construction
Dollars



24

Landscape
Projects



\$3.5M

Average Project
Construction Cost



New
**Aesthetic
Guidelines**



GEC ACADEMY



- Launched Inaugural Class for Early-career Professionals
- 12-month Rotational Program, Followed by a 12-month Immersion Phase
- Builds Leadership Skills Through Real-world Experience and Mentorship

STATEWIDE PRIORITIES



Make Every
Dollar Count



Managing
Budgets



Congestion
Relief through
Design and
Construction

Safety

John Easterling
District Traffic Operations Engineer
(954) 934-1620

Eric Gordin
Assistant Traffic Operations Engineer
(407) 264-3316

SAFETY UPDATES

2025 Crash Statistic Snapshot



81 Fatalities from
68 Fatal Crashes

6 Pedestrian and
16 Motorcycle
Fatalities

19 (32%) of
Fatalities Not
Wearing Seatbelts



360 Confirmed
Wrong-way Entries

15 Wrong-way
Crashes in Total

8 Wrong-way
Fatalities from 6
Crash Events



98,021 Road Ranger
Total Assists

12,258 Crash Event
Assists

6,074 Debris
Removal Assists



flhsmv.gov/MOVEOVER

FLHSMV



SAFETY UPDATES

Program Areas of Renewed Focus

- TSM&O Supportive Infrastructure
- TMC Camera Machine Learning Detection
- Unified DMS Messaging Strategy
- TIM Partnerships for Reducing Incident Impacts
- Enhanced Ramp Intersection Signal Monitoring



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FLHSMV



Program Management

Stephanie Sharp, P.E.

Program Management Administrator
(407) 264-3038

Ashraf Elmaghraby, P.E.

District Consultant
Project Manager
(407) 264-3034

Ali Al-Saadawi, P.E.

District Consultant
Project Manager
(407) 264-3493

Kevin Marquez, P.E.

District Plans,
Specifications, and
Estimates Engineer
(407) 264-3117

PROGRAM/PROJECT MANAGEMENT

Everything Speaks



Details
Matter



Culture and
Brand

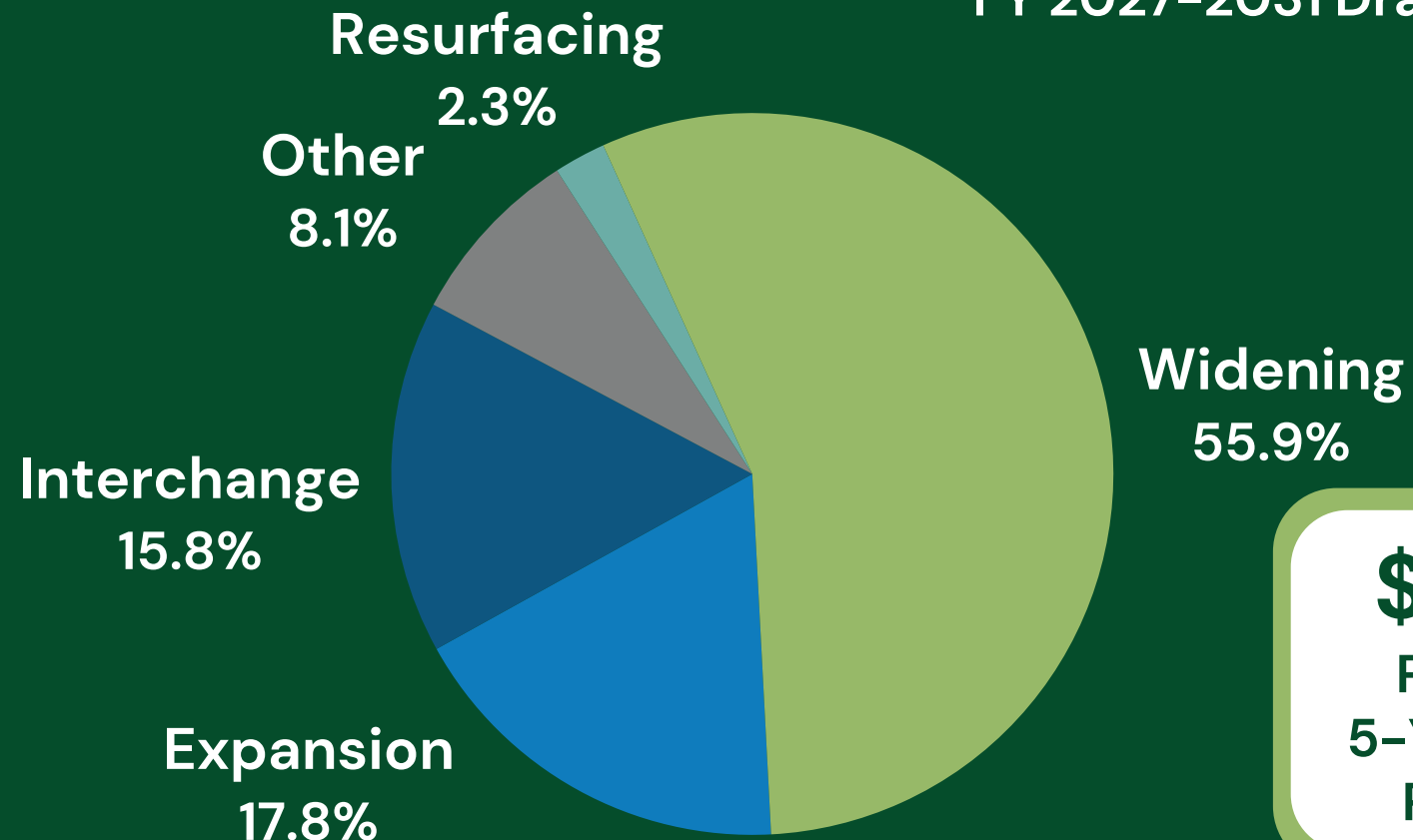


Consistency

PROGRAM/PROJECT MANAGEMENT

Phase 32 (Design) by Work Mix

FY 2027–2031 Draft Tentative



\$261M

Phase 32
5-Year Work
Program

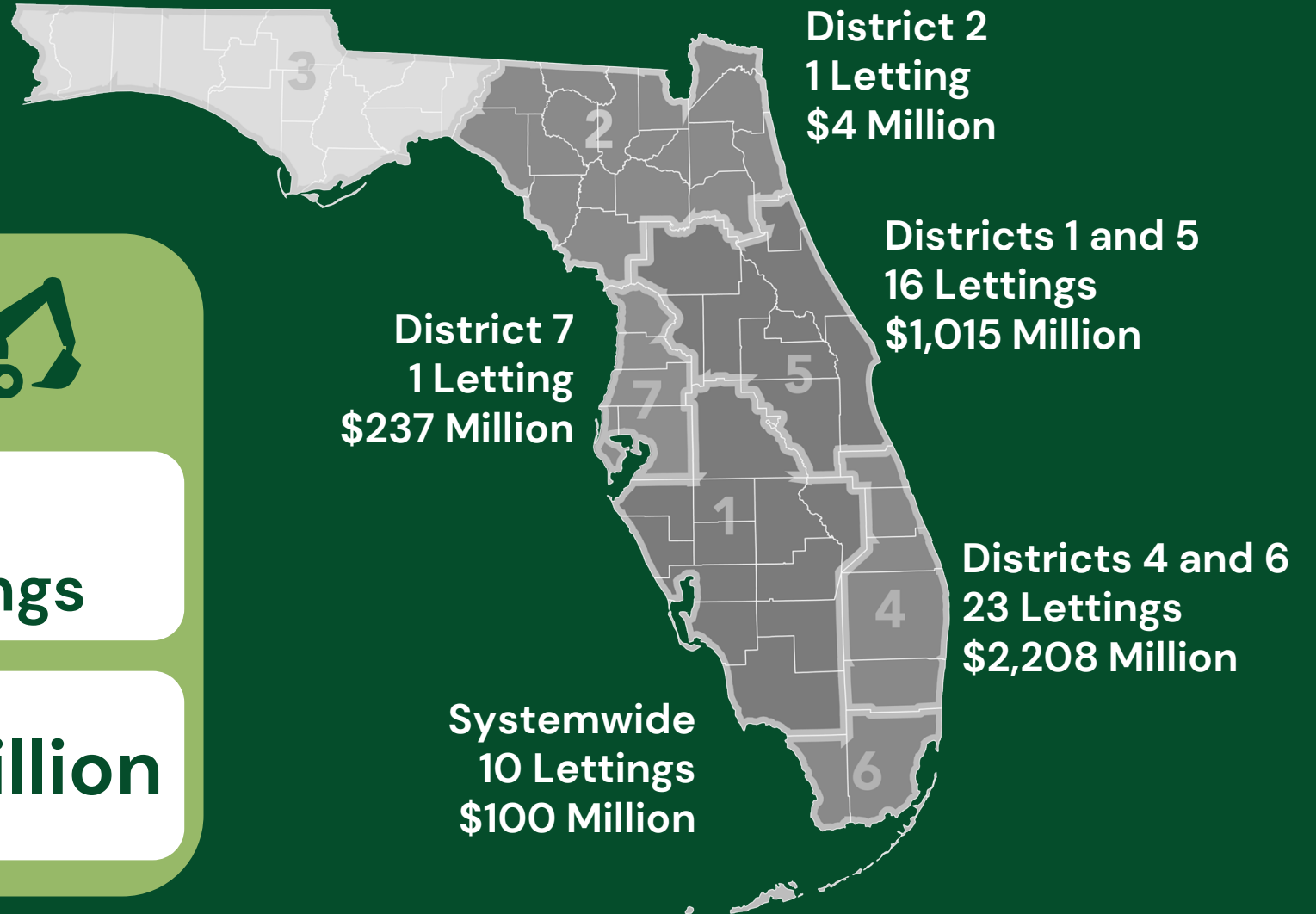
Values are for phase 32, class 7 projects and are in programmed dollars as of 12/10/25

LETTINGS BY REGION



51
Lettings

\$3.6 Billion



Values are in programmed dollars as of 12/10/25



PROGRAM/PROJECT MANAGEMENT

Enterprise's Share of the Statewide 5-Year Work Program

Professional Services and Lettings		
District	\$(Billions)	%
1	\$2.5	12%
2	\$3.2	15%
3	\$1.8	9%
4	\$2.3	11%
5	\$2.3	11%
6	\$1.8	9%
7	\$1.7	8%
FTE	\$4.7	23%
CO	\$0.3	1%
Total	\$20.6	



PROGRAM/PROJECT MANAGEMENT

Contracts Looking Forward

Bundle
Where
Feasible

ELOR When
Possible

Lump-sum
for CEI and
RRR

Cost Plus
Contracts
Attention
to Detail

Incremental
Funding for
Large
Design

DESIGNER INTERFACE APPLICATION ACCESS

Effective 3/2/2026

- Prime Design Firm will be granted access to Designer Interface Application and Webgate Reports portal
- District Project Manager is the point of contact to coordinate Prime's access to Department applications (including AARF updates, requests, approvals, etc.)
- Prime staff will need an active RACF user ID and password

For Additional
Information



An aerial photograph of a complex highway interchange. A proposed bridge structure is highlighted in white, showing its path across the interchange. The surrounding area includes existing roads, green spaces, and urban development.

Fiscal Year 27 Consultant Acquisition Plan



CONTINUING SERVICES CONTRACTS

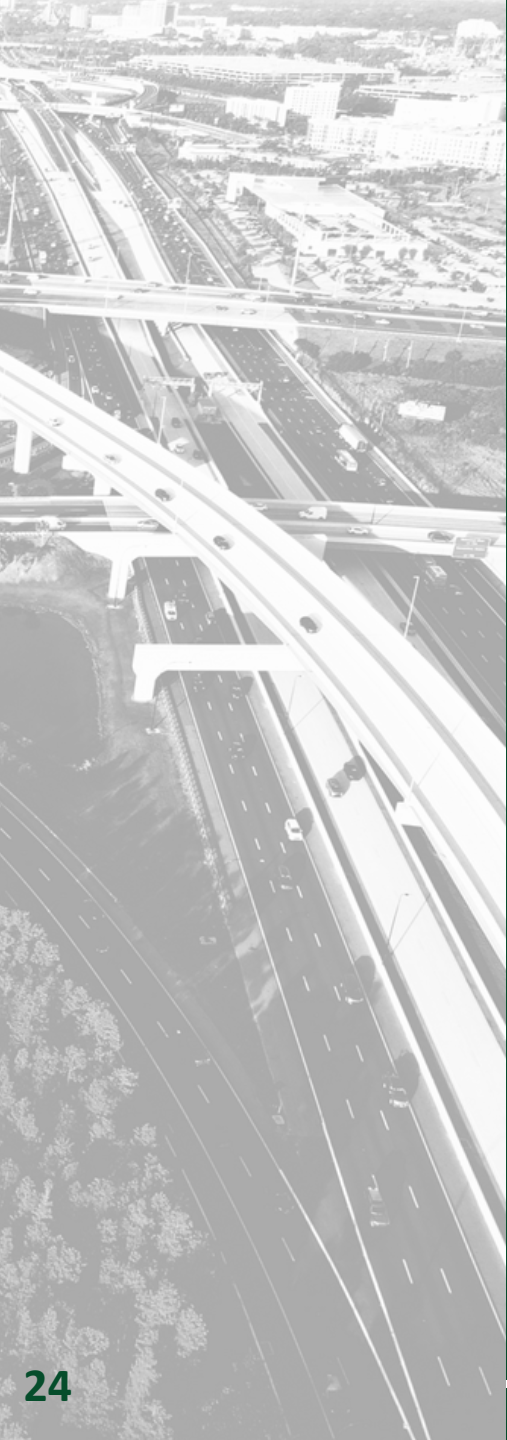
Ad No	Formal Ad	FPID	Project	Fee	Selection Method
27803	MAY 2026	CSC	NOISE STUDY CONTINUING SERVICES CONTRACT	\$5M	ELOR
27811	NOV 2026	CSC	PD&E AND EMO STUDIES CONTINUING SERVICES CONTRACT	\$5M	ELOR

All content is subject to change.

PD&E STUDIES

Ad No	Formal Ad	FPID	Project	Fee	Selection Method
27806	JUNE 2026	446619-1	PD&E STUDY TO WIDEN POLK PARKWAY (SR 570) FROM I-4 TO SR 540 (MP 0-14)	\$4M	LOR & ORAL PRESENTATION

All content is subject to change.



RESURFACING

Ad No	Formal Ad	FPID	Project	Fee	Selection Method
27809	OCTOBER 2026	453567-1	RESURFACE VETERANS XWAY (SR 589) IN HILLSBOROUGH CNTY (MP 2.3-9.3)	\$3.6M	ELOR

All content is subject to change.

WIDENING

Ad No	Formal Ad	FPID	Project	Fee	Selection Method
27801	FEBRUARY 2026	437169-1 437169-4 437169-5	WIDEN TPK (SR 91) N OF ATLANTIC AVE TO N OF L-30 CANAL; WIDEN TPK (SR 91) N OF L-30 TO N OF BOYNTON BCH BLVD; & E-2W CANAL IMPROVEMENTS N OF ATLANTIC AVE TO BOYNTON BCH BLVD	\$8.4M	LOR & ORAL PRESENTATION
27804 LEAD	MAY 2026	452075-1	TPK (SR 91) OAKLAND PARK BLVD INTERCHANGE (MP 60)	\$4.5M Each	LOR & ORAL PRESENTATION
27805		452076-1	WIDEN TPK (SR 91) S OF COMMERCIAL BLVD TO S OF ATLANTIC BLVD		
27807	AUGUST 2026	452114-1	WIDEN TPK (SR 91) WILES RD TO PALM BEACH C/L (MP 70-73)	\$7.3M	LOR & ORAL PRESENTATION
27808	AUGUST 2026	442665-2 442665-3	WIDEN SUNCOAST PKWY (SR 589), COUNTY LINE TO SR 54 & WIDEN SUNCOAST PKWY (SR 589), N OF LUTZ LAKE TO COUNTY LINE (MP 16.5-17.5)	\$12.0M	LOR & ORAL PRESENTATION
27810	NOVEMBER 2026	435789-1	WIDEN TPK (SR 91) US 301 TO I-75	\$17.1M	LOR & ORAL PRESENTATION

All content is subject to change.

MISCELLANEOUS

Ad No	Formal Ad	FPID	Project	Fee	Selection Method
27813 LEAD	JANUARY 2027	449713-1	POMPANO SERVICE PLAZA PARKING IMPROVEMENTS (MP 65) – BDI	\$3.36M	ELOR
27812		449712-1	PSL/FTP SERVICE PLAZA PARKING IMPROVEMENTS (MP 144) – BDI	\$2.38M	
27814		449714-1	FT DRUM SERVICE PLAZA PARKING IMPROVEMENTS (MP 185) BDI	\$3.29M	
27802	APRIL 2026	452077-4	COCONUT CREEK TOLL BOOTH RECONSTRUCTION & EXHIBIT	\$0.5M	ELOR

All content is subject to change.

CEI

Ad No	Formal Ad	FPID	Project	Fee	Selection Method
TBD	JANUARY 2026	444980-1	TPK AT TAFT VINELAND ROAD INTERCHANGE MP 253, ORANGE CO.	TBD	ELOR
		444980-2	WIDEN TAFT VINELAND RD FROM US 441 TO OAK CROSSING RD, ORANGE CO.		ELOR
TBD	FEBRUARY 2026	446581-7	SR 429 INTERCHANGE IMPROVEMENTS AT WESTERN WAY	TBD	ELOR
TBD	JUNE 2026	452109-1	SR 407 SAFETY AND ITS IMPROVEMENTS	TBD	ELOR
		453540-1	RESURFACE & SAFETY IMPROVEMENTS SR 407, MP 0-4		ELOR
		453541-1	RESURFACE & SAFETY IMPROVEMENTS SR 407 FROM MP 4 TO 7		ELOR

All content is subject to change.

CEI

Ad No	Formal Ad	FPID	Project	Fee	Selection Method
TBD	AUGUST 2026	446618-1	THOMAS B MANUEL BRIDGE PAINTING (MP 131.2)	TBD	ELOR
TBD	SEPTEMBER 2026	417132-1	WIDEN TPK(SR91) N OF GLADES RD TO N OF L-38 CANAL(MP76-80.2)W/THRU LN	TBD	ELOR
TBD	OCTOBER 2026	457505-1	HPS TO LED LIGHTING CONVERSION SR91 (SOUTH) - PHASE IV HIGH MAST	TBD	ELOR
TBD	OCTOBER 2026	452228-4	HPS TO LED LIGHTING CONVERSION SR570 (WEST) - PHASE IV - HIGH MAST	TBD	ELOR

All content is subject to change.

MARKETING OPPORTUNITIES



Consultant Marketing Presentations

- 2nd Monday of each month
- 45-minute presentation with Q&A



Technical Panel Sessions

- Project specific
- 30 to 45-minute individual sessions with TRC and disciplines



General Information Meetings

- Intended for CSC and GEC contracts
- Informational presentation with Q&A
- All firms attend same session



Courtesy Meetings

- One-on-one or small group
- Contact Transportation Development admin

HELPFUL HINTS FOR CONSULTANT ACQUISITION

Teams and Roles

Define Roles and Responsibilities

Tie Resumes Across Teams

Independent QA

Team Ready Day One

Connect Experience With Easy Identifier

Identify Key Staff And Resumes

Project Understanding and Risk

Show Risk Awareness

Highlight Challenges

Public Involvement Is Risk Mitigation

Ensure Constructability

Avoid Hedging Language

Value and Innovation

Explain Innovation Impact

Link Cost and Schedule Reduction

Quantify Savings and Risk

Use Technology Strategically

LOR/ELOR Pitfalls

Generic Marketing

Long Narratives Without Conclusions

Over-engineered Explanations

Mentioning Consultant Fees

Planning and Environmental Management Office (PLEMO)

Carol Scott

Planning and Environmental Management Administrator
(407) 264-3023

Henry Pinzon, P.E.
Environmental
Management Engineer
(407) 264-3802

Erin Sterk, CPM
Toll Studies & Forecasting
Manager
(407) 264-3806

Katina Kavouklis
Planning Manager
(407) 264-3808



PLEMO

PD&E Studies

New Project Development Policy (F.S.334.63 (2)):

- Project development and environment studies for new alignment projects and capacity improvement projects must be completed to the maximum extent possible within 18 months after the date of commencement.

The Enterprise Approach

Simple Projects (Single-phase Approach)

Standard 18-month
PD&E Study Phase

Complex Projects (Two-phase Approach)

Enhanced
Conceptual
Development Phase

Standard 18-month
PD&E Study Phase



PERMITTING SCHEDULES

Earlier submittals

- Permitting is a Critical Path schedule item.
- All Permits Clear needed to advertise for construction.
- Final permit application package submittal schedule is tied to Phase II.
- Increase positive float by submitting final permit packages after Phase I submittal.
- Final application package preparation should not get buried under other submittal deadlines.

Response Expectations for RAI's

- Reduce consultant turn around times for review/RAI comment responses.
- RAI response timeframe in schedule includes FTE review time.
- Turn around RAI responses as quickly as possible to stay within schedule.

Right of Way

Dan Marwood

Right of Way Manager
(407) 264-3458

Shannon Minchew
Deputy Right of Way
Manager
(407) 264-3385

Donald Webster
Deputy Right of Way
Manager - Valuation
(407) 264-3081

RIGHT OF WAY

How To Determine Engineering Necessity

The SCALE Factor

Safety Considerations

Cost Considerations

Alternatives Considered

Long Term Planning

Environmental Factors Considered



Design

Andra Diggs II, P.E.
District Design Engineer
(407) 264-3988

Ahmad Chami, P.E.
Traffic Design Engineer
(407) 264-3150

Erin Yao, P.E.
Drainage Design Engineer
(407) 264-3479

Gary Roche, PSM
Survey & Mapping Manager
(407) 264-3637

Joe Bitar, FCCM
Utility & Rail Administrator
(407) 264-3007

Kenzot Jasmin, P.E.
Roadway Design Engineer
(954) 934-1266

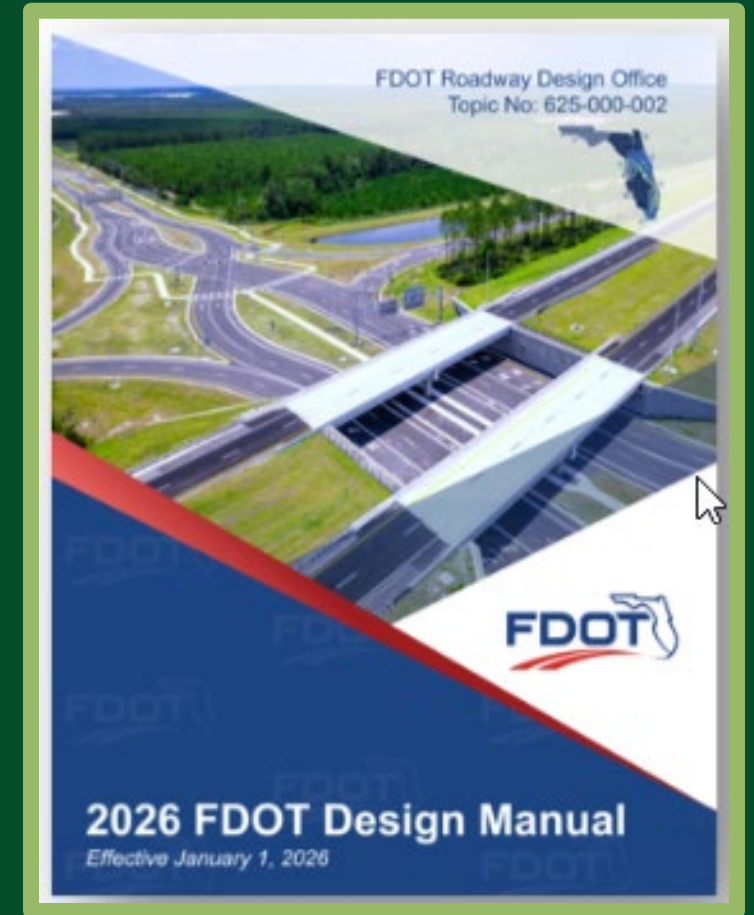
Russ Snyder, P.E.
Structures Design Engineer
(407) 264-3442

Vacant
Tolls Design Administrator
TBD

GOVERNING CRITERIA



- New 2026 FDOT Design Manual (FDM)
 - Effective January 1, 2026
 - Roadway Design Bulletin 25-03
- FY 2026-2027 Standard Specifications eBook
 - Projects with Lettings between July 1, 2026 and June 30, 2027



GENERAL TOLLING REQUIREMENTS

GTR

Current Edition
October 2025

Statewide for
Tolling Elements

See Design
Website for
Instructions on
How to Get GTR

Upcoming
Updates to Tolls
Facilities Tab 31T
Scope and Staff
Hours

GENERAL TOLLING REQUIREMENTS

PART 1 - DEVELOPMENT AND PROCESSES
OCTOBER 2025



ENTERPRISE DESIGN WEBSITE



**Check in
Regularly!**



[https://floridasturnpike.com/
business-
opportunities/design/](https://floridasturnpike.com/business-opportunities/design/)

- Provides discipline-specific design guidelines, sample documents, tools, and reference documents
- Includes lessons learned from design, QARs, and consultant evaluations
- Includes non-criteria-based best practice tools and checklists
- Enterprise Roadway Design Best Practices Checklist
- Enterprise Maintenance of Traffic Guidance
- Detour Tolls Analysis Memorandum (DTAM)
 - Located under Roadway
- Survey Safety Policy



ENTERPRISE DESIGN WEBSITE



Please provide any feedback regarding the Design website.

STAY CONNECTED

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Turnpike Design Engineer

407-264-3988

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Brandon Bobo, P.E.

GEC Design Program Manager

407-264-3277

Brandon.Bobo@dot.state.fl.us

Alfredo Rodriguez, P.E.

GEC Design Program Manager

407-264-3659

Alfredo.Rodriguez@dot.state.fl.us

Have any questions?

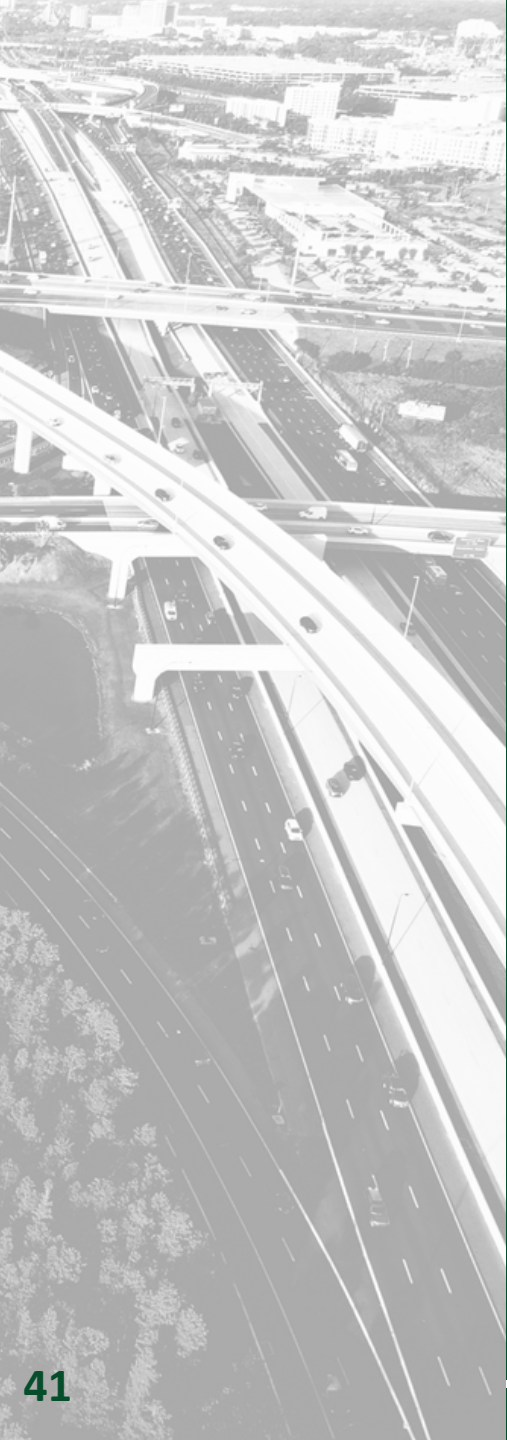
Your Name (required)

Your Email (required)

Subject

Your Message

Send



LESSONS LEARNED

and Best Practices



Smart Design
Variations and
Exceptions



Cost Savings
Opportunities and
Innovations



Collaborate with
Enterprise Staff



Constructability and
Maintainability



Construction Trends
and CSI's



Customer
Expectations for
Aesthetics

Construction/CEI

Yveins Jean-Pierre
District Construction Engineer
(954) 934-1115

Rachel Panchookian
Consultant CEI Manager
(954) 934-1128

CEI MARKETING OPPORTUNITIES



General Marketing Meetings

- Staff introductions
- Presentations of consultant qualifications
- Foster relationships
- 30–45 minutes
- Subject to availability
- Contact Rachel Panchookian to schedule



Project Specific

- Dates and contact listed in planned ad
- 30 Minutes
- Project Manager, TRC, and Design Project Manager
- Platform is up to each firm



ENTERPRISE CONSTRUCTION PROGRAM

Performance Report

44

Active
Projects

10

Closed
Projects

\$3,927,803,208

Under
Construction

\$372,862,628

In Closed
Projects



ENTERPRISE CONSTRUCTION PROGRAM

Contract Lettings

Remainder of
FY 26

15
Projects

\$725,194,000
Estimated Work
Program

FY 27

16
Projects

\$868,027,120
Estimated Work
Program

ACCELERATION PROGRAM

Contract Number	Project Name	VA Status	Orig Contract Time (Days)	CST Days Saved	New Contract Days	% of Time Savings	
E8U09	Kissimmee Park Rd Interchange (MP 231-242), Nolte Rd	Under Review	1854	313	1541	<div></div>	17%
E8U30	Sand Lake Road Interchange	Under Review	1143	169	974	<div></div>	15%
E8U45	Widen Sawgrass Atlantic Blvd to Sample Rd (MP 9-12)	Under Review	1204	155	1049	<div></div>	13%
E8U70	ITS Replacements Beachline	Under Review	661	184	477	<div></div>	28%
E8U75	Canal Imp North of L-38 Canal to N Atlantic (MP 79.7-81.9)	Under Review	691	300	391	<div></div>	43%
E8V33	TPK Widening: Southern Blvd to Okeechobee Blvd	Under Review	1812	622	1190	<div></div>	34%
E8W16	TSM&O Add Lanes N of Sawgrass to Palm Beach Co Line	Negotiating	1263	632	631	<div></div>	50%
E8R80	Widen HEFT; SR836 to NW 106th	Executed	1810	285	1525	<div></div>	16%
E8S66	Widen TPK MP 273-279	Executed	1678	400	1278	<div></div>	23%
E8T35	Widen TPK (SR 91) Minneola to Obrien Rd	Executed	2110	600	1510	<div></div>	30%
E8T44	Atlantic Blvd Interchange Imprv (Sawgrass Expwy MP 8)	Executed	1119	286	833	<div></div>	24%
E8T81	Central Polk Parkway (SR 570 to SR 35)	Executed	2257	547	1710	<div></div>	25%
E8T83	Suncoast II Phase 2 SR 44 to CR 486	Executed	1277	521	756	<div></div>	42%
E8U56	DMS Upgrade SR 589	Executed	240	57	183	<div></div>	25%

CONSTRUCTION INITIATIVES

- Customer Focused
- Congestion Relief
- Voluntary Acceleration

Florida's Turnpike – Lake County

- VA Acceleration
- Additional Capacity
Opened Early December
- 92–97% Reduction in
Congestion Related User
Costs





CONSTRUCTION INITIATIVES

Cost Savings Initiatives

Projects with CSIs

2

FY 23–24

2

FY 24–25

10

FY 25–26

1

FY 26–27

\$4.9M

Total Executed CSIs
FY 23–24 thru FY 25–26

\$12.18M

Total CSIs Forecasted
FY 25–26 thru FY 26–27



CONSTRUCTION INITIATIVES

2

Design-build Projects under
Construction

113

Design Submittals

95

Approved

Design Build Team Focus Areas

- Early Coordination
- Timely Submittal Reviews and Responses
- Proactive Risk Identification and Mitigation
- Expedited Revisions



CONSTRUCTION INITIATIVES

Bid Questions and Answers FY 25

24
Projects

1360
Bid Questions

Top Issue Summary

- Plan Coordination and Consistency
- Incomplete or Missing Details
- MOT and Constructability
- Quantity and Pay Item Accuracy
- File Availability and Accessibility

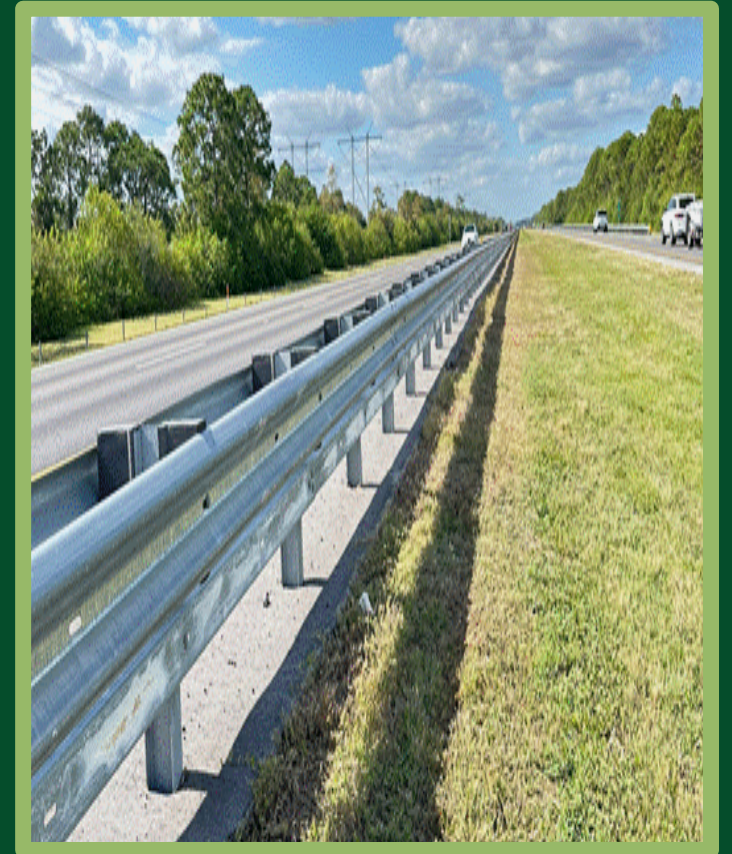
CONSTRUCTION INITIATIVES

Maintenance During Construction

20%

Florida's Turnpike
System Under
Construction

- Quality Asset Integration
- Long-Term Maintenance
- Customer Experience



CONSTRUCTION INITIATIVES

Partnership



IMPORTANT LINKS



Enterprise
Consultant Corner



Enterprise Design



FY 2027 CAP
Presentation



Procurement
Advertisements



Procurement
Statewide CAP

Enterprise Contacts

Alison Stettner, AICP

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Professional Services Unit

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